## OFFERS FOR THE MONTH OF DEC-2016, FOR 2016 MODELS

MODEL	CONSUMER OFFER VIN 16	Addl Offer	GOVT & RETIRED GOVT EMP ONLY (NO OFFER FOR CORPORATE EMPLOYEES)	X-change offer	VIN '16 TOT OFFER
Beat Petrol – All Variants	0	26,000	10,000	0	36,000
Beat Diesel – All Variants	0	26,000	10,000	0	36,000
Sail <b>HB NEW (PETROL )</b> - BASE/LS/ LS ABS / LT ABS	72,000	0	10,000	0	82,000
Sail <b>HB NEW (DIESEL)</b> - BASE/LS/ LS ABS / LT ABS	82,000	0	10,000	0	92,000
Sail <b>NB NEW (PETROL )</b> - BASE/LS / LS ABS / LT ABS	10000	62500	10,000	0	82,500
Sail <b>NB NEW ( DIESEL )</b> - PS/LS	10000	94500	10,000	0	114,500
Sail <b>NB NEW ( DIESEL )</b> - LS ABS / LT ABS	10000	80000	10,000	0	100,000
Enjoy NEW & OLD Petrol – LS/LT/LTZ	0	0	0	0	0
Enjoy NEW Diesel – LS/LT/LTZ	0	0	0	0	0
CRUZE	0	0	10,000	0	10,000
NOTE 4 FIELD NILL NOT ONE TO DOCTORS TEACHERS					

NOTE- 1.FLEET OFFER WILL NOT GIVE TO DOCTORS, TEACHERS